

# 2010 Sequence® Pumps Residential Pricing Policy

Effective January 1, 2010, Sequence® Pumps pricing is related to activity level. Volume achieved in the prior calendar year will define the discount from list price available to dealers and distributors. **Contact MDM For The 2010 Discount Schedule.**

Rebates are issued to dealers and distributors achieving sales increases that exceed higher level discount thresholds. Rebates are payable in Sequence® Pump products.

## Summary of Terms & Conditions

### Freight:

- 0 - 19 units Ex Works Sequence® Factory.
- 20 - 49 units Ex Works Sequence® Factory, 50% credit if invoice paid within terms.
- 50+ units Ex Works Sequence® Factory, 100% credit if invoice paid within terms.

### Terms:

- Standard terms are NET 30 days from date of SHIPMENT.
- Optional 1.5% 10, NET 30 must be PRE-APPROVED by Sequence®.
- MasterCard, VISA and Discover are accepted.
- Processing is AT THE TIME OF SHIPMENT, with 2.5% Processing Service Charge.
- Customers with approved credit may pay by credit card within 7 days, without Service Charge.
- A PENALTY may be assessed to all invoices not paid within terms.

## Terms

Standard Terms are NET 30 from the date of shipment, NOT the date of receipt. NET 30 indicates the full amount due is to be paid within 30 calendar days from the ship date as indicated on the invoice. The payment must be received at Sequence® by the 30th day! An optional 1.5% discount may be allowed IF approved in advance by Sequence® and received within the 10 day period. Credit card orders are allowed using MasterCard, VISA or Discover only and must be processed at or prior to shipment. If the above terms are not met, a penalty may be enforced by Sequence®.

Example: A unit order is shipped from the factory on 04 March. Standard NET 30 terms allow for payment to be received on or before 03 April. Approved in advance, a 1.5% discount could be realized if payment is received on or before 14 March.

## Freight

Standard freight policy is Ex Works or FOB (Freight On Board). This means that Title of Goods is transferred at the time that goods are picked up by common carrier and that the customer is responsible to pay the Ex Works or FOB amount, less any incentives allowed by Sequence®. Any and all freight incentives are based upon payment within Standard Terms. If an invoice is not paid within terms, the benefit will be forfeited by the customer.

Example: An order amount is \$7,000 for 30 pumps and therefore a 50% freight allowance is offered if paid within terms. The total Ex Works or FOB amount is \$236 with a potential \$118 allowance. The invoice due date is 21 February. If payment is received on or before 21 February, the total payment due is \$7,118. If payment is received on or after 22 February, the full \$7,236 is due.

## Stocking Agreements

Stocking Agreements are available to customers willing to agree to maintain specific inventory levels, willing to report weekly sales activity and to accept weekly inventory replenishment shipments, and to provide timely market feedback. Participants in Stocking Agreements obtain a 5% discount, added to the discount level to which their volume applies.

SEQUENCE® SERIES	MODEL	2010 LIST PRICE
<b>750</b>	3600SEQ12	\$340
	4200SEQ12	\$352
<b>4000</b>	3600SEQ20	\$550
	5000SEQ20	\$603
	5800SEQ21	\$653
	6800SEQ22	\$714
	8200SEQ22	\$764
<b>POWER 1000</b>	8500PWR55	\$683
	9200PWR69	\$719
	11000PWR72	\$791
<b>PRIMER CHAMPION</b>	3700PRM21	\$724
	4900PRM21	\$776
	6600PRM24	\$863
<b>PRIMER ALPHA</b>	6800PRM19	\$851
	7800PRM24	\$875
<b>POWER PRIMER</b>	6300PRM77	\$779
	8100PRM81	\$809
	9300PRM83	\$809
<b>SUNPUMP 750</b>	12 OR 24 VDC-5	\$324
	12 OR 24 VDC-8	\$336
	12 OR 24 VDC-9	\$345
<b>SUNPUMP 1000</b>	24VDC1000-4	\$1255
	24VDC1000-5	\$1255
	24VDC1000-6	\$1255
	24VDC1000-7	\$1255
<b>TITAN</b>	12000SEQ21	\$1585
	18000SEQ45	\$2286
	31500SEQ180	\$2899

SEQUENCE® ACCESSORIES	MODEL	2010 LIST PRICE
<b>STRAINER BASKETS</b>	1000.771-1	\$86
	1000.771-7	\$86
	24157724	\$274
	24166728	\$274
<b>316 SS SEAL - CARBON VS. CERAMIC</b>	1000.0414	\$19
<b>316 SS SEAL - CARBON VS. SILICON CARBIDE</b>	1000.0416	\$28
<b>WIRING POWER SERIES FOR LV</b>	-LV TO PART #	\$75
<b>WIRING SEQ 1000 OR PRIMER FOR HV</b>	ADD -HV TO PART #	\$19
<b>1.5" SINGLE UNION Ball Valve</b>	MP-SUBV-1.5	\$24
<b>2" SINGLE UNION Ball Valve</b>	MP-SUBV-2	\$34
<b>1.5" SINGLE UNION Knife Valve</b>	MP-SUKV-1.5	\$23.47
<b>2" SINGLE UNION Knife Valve</b>	MP-SUKV-2	\$33.48
<b>2-WAY 2" DIVERTER VALVE</b>	MP-2DV-2	\$66
<b>3-WAY 2" DIVERTER VALVE</b>	MP-3DV-2	\$84
<b>1.5" SWING CHECK VALVE</b>	MP-CV15	\$17.70
<b>2" SWING CHECK VALVE</b>	MP-CV20	\$34
<b>3" SWING CHECK VALVE</b>	MP-CV30	\$49
<b>4" SWING CHECK VALVE</b>	MP-CV40	\$70
<b>FLANGE KIT FOR TITAN SERIES</b>	MP-FK-20.30	\$120
<b>VALVE WIRE BY FOOT</b>	61004320	\$1.00/Foot
<b>PUMP CORD BY FOOT</b>	ELECTRICAL CORD-CUSTOM	\$7.50/Foot
<b>230 VOLT PLUG</b>	PLUG END 230V	\$10.50
<b>115 VOLT PLUG</b>	PLUG END 115V	\$12.50
<b>SALT WATER ADDERS</b>	SEQ 1000	\$22
	POWER SERIES	\$22
<b>EXTERNAL PUMP SKIMMER</b>	SKM-5600	\$355.29
<b>EXTENSION TUBE FOR REMOTE VAULT PLACEMENT</b>	SKM-EXT	\$147.47
<b>4" BOTTOM DRAIN (ONLY)</b>	BD-4.0	\$211.30
<b>BOTTOM DRAIN KIT WITH 2" FITTINGS INCLUDED</b>	BD-4.0-2 KIT	\$258.91
<b>BOTTOM DRAIN KIT WITH 3" FITTINGS INCLUDED</b>	BD-4.0-3 KIT	\$321.07
<b>3" BOTTOM DRAIN WITH AIR DIFFUSER</b>	BD-3.0-AD	\$231.50

SEQUENCE® AUTOMATION SERIES	MODEL	2010 LIST PRICE
2 WAY VALVE WITH 24VAC ACTUATOR	MP-2DV-2-A24	\$404
3 WAY VALVE WITH 24VAC ACTUATOR	MP-3DV-2-A24	\$416
<b>PUMPPAQ</b>	P2VA1A	\$1963
<b>CONTROL BOX 2 SWITCH</b>	CB100	\$640
<b>CONTROL BOX 1 SWITCH</b>	CB050	\$215
<b>CORD PER FOOT, MOTOR</b>	CORD-CUT, CUSTOM	\$25
<b>CORD PER FOOT, VALVE</b>	MP-WIRE	\$17
<b>EZ CONNECTS</b>	MP-SPLICE KIT	\$25

SEQUEL™ SERIES	MODEL	2010 LIST PRICE
<b>750</b>	KOHAKU	\$501
<b>1000</b>	ASAGI	\$765
<b>POWER</b>	GINRIN	\$910
<b>PRIMER</b>	SHOWA	\$1149
<b>KINGFISH</b>	KINGFISH 750	\$1262
	KINGFISH 1000	\$1899