

2012 Sequence® Pumps Residential Pricing Policy

Effective January 1, 2012, Sequence® Pumps pricing is related to activity level. Volume achieved in the prior calendar year will define the discount from list price available to dealers and distributors. **Contact MDM For The 2012 Discount Schedule.**

Rebates are issued to dealers and distributors achieving sales increases that exceed higher level discount thresholds. Rebates are payable in Sequence® Pump products.

Summary of Terms & Conditions

Freight:

- 0 - 19 units Ex Works Sequence® Factory.
- 20 - 49 units Ex Works Sequence® Factory, 50% credit if invoice paid within terms.
- 50+ units Ex Works Sequence® Factory, 100% credit if invoice paid within terms.
- Extra freight for shipments to non-contiguous states, Mexico and Canada.

Terms:

- Standard terms are NET 30 days from date of SHIPMENT.
- Optional 1.5% 10, NET 30 must by PRE-APPROVED by Sequence®.
- MasterCard, VISA and Discover are accepted.
- Processing is AT THE TIME OF SHIPMENT, with 2.5% Processing Service Charge.
- Customers with approved credit may pay by credit card within 7 days, without Service Charge.
- A PENALTY may be assessed to all invoices not paid within terms.

Terms

Standard Terms are NET 30 from the date of shipment, NOT the date of receipt. NET 30 indicates the full amount due is to be paid within 30 calendar days from the ship date as indicated on the invoice. The payment must be received at Sequence® by the 30th day! An optional 1.5% discount may be allowed IF approved in advance by Sequence® and received within the 10 day period. Credit card orders are allowed using MasterCard, VISA or Discover only and must be processed at or prior to shipment. If the above terms are not met, a penalty may be enforced by Sequence®.

Example: A unit order is shipped from the factory on 04 March. Standard NET 30 terms allow for payment to be received on or before 03 April. Approved in advance, a 1.5% discount could be realized if payment is received on or before 14 March.

Freight

Standard freight policy is Ex Works or FOB (Freight On Board). This means that Title of Goods is transferred at the time that goods are picked up by common carrier and that the customer is responsible to pay the Ex Works or FOB amount, less any incentives allowed by Sequence®. Any and all freight incentives are based upon payment within Standard Terms. If an invoice is not paid within terms, the benefit will be forfeited by the customer.

All Titan products are shipped on a pallet, due to weight. Extra charges may apply to residential deliveries. Additional freight charges may also apply for shipments to Hawaii, Alaska, Mexico and Canada.

Example: An order amount is \$7,000 for 30 pumps and therefore a 50% freight allowance is offered if paid within terms. The total Ex Works or FOB amount is \$236 with a potential \$118 allowance. The invoice due date is 21 February. If payment is received on or before 21 February, the total payment due is \$7,118. If payment is received on or after 22 February, the full \$7,236 is due.

Stocking Agreements

Stocking Agreements are available to customers willing to agree to maintain specific inventory levels, willing to report weekly sales activity and to accept weekly inventory replenishment shipments, and to provide timely market feedback. Participants in Stocking Agreements obtain a 5% discount, added to the discount level to which their volume applies.

SEQUENCE® SERIES	MODEL	*2012 LIST PRICE
750	3600SEQ12	374
	4200SEQ12	387
4000	3600SEQ20	607
	5000SEQ20	633
	5800SEQ21	653
	6800SEQ22	750
	8200SEQ22	764
POWER 1000	8500PWR55	902
	9200PWR69	949
	11000PWR72	1,044
	11200PWR81	1,051
	13200PWR81	1,099
PRIMER CHAMPION	3700PRM21	1,035
	4900PRM21	1,059
	6600PRM24	1,077
PRIMER ALPHA	6800PRM19	1,077
	7800PRM24	1,107
POWER PRIMER	6300PRM77	1,165
	8100PRM81	1,210
	9300PRM83	1,210
TITAN	12000SEQ21	1,902
	18000SEQ45	2,400
	31500SEQ180	3,044

SEQUENCE® ACCESSORIES	MODEL	*2012 LIST PRICE
STRAINER BASKETS	1000.771-1	99
	1000.771-7	99
	24157724	274
	24166728	274
1.5" SWING CHECK VALVE	MP-CV15	18
2" SWING CHECK VALVE	MP-CV20	34
3" SWING CHECK VALVE	MP-CV30	49
4" SWING CHECK VALVE	MP-CV40	70
316 SS SEAL - CARBON VS. CERAMIC	1000.0414	73
BRASS SEAL - CARBON VS. CERAMIC	1000.0415	56
316 SS SEAL - CARBON VS. SILICON CARBIDE	1000.0416	107
FLANGE KIT FOR TITAN SERIES	MP-FK-20.30	120
WIRING POWER SERIES FOR LV	ADD - LV TO PART #	25
WIRING SEQ 1000 OR PRIMER FOR HV	ADD - HV TO PART #	19
230 VOLT PLUG	PLUG END 230V	11
115 VOLT PLUG	PLUG END 115V	13
SALT WATER ADDERS	SEQ SERIES	22
	POWER SERIES	22

**All prices are stated in USD*